INDUSTRIAL DEVELOPMENT AUTHORITY AGENDA

7:30 a.m., March 8, 2023 Engineering Building 501 S. Commerce Ave. Sebring, FL 33870

Ray Royce, Chair, Presiding

- I. CALL TO ORDER INDUSTRIAL DEVELOPMENT AUTHORITY
- 2. CONFIRMATION OF QUORUM
- 3. PUBLIC COMMENT
- 4. CONSENT AGENDA
 - A. IDA December 2022 Meeting Minutes
- 5. OLD BUSINESS
 - A. Jason Dunkel- New Member
- 6. NEW BUSINESS
 - A. Member Appointment
 - B. IDA December-January Financial Reports
- 7. ADJOURNMENT

Next meeting:
Wednesday, June, 7, 2023 at 7:30 a.m.
South Florida State College
Building F- Board Room
600 W. College Drive
Avon Park, FL 33825

INDUSTRIAL DEVELOPMENT AUTHORITY DRAFT MEETING MINUTES DECEMBER 7, 2022

The Highlands County Industrial Development Authority Board of Directors meeting was held at the Jack Stroup Civic Center, 355 W. Center Ave. on Wednesday, December 7, 2022. Chair, Ray Royce, presided over the meeting; a quorum was present.

I. CALL TO ORDER – HIGHLANDS COUNTY INDUSTRIAL DEVELOPMENT AUTHORITY (IDA)

The December 7, 2022, Industrial Development Authority Board of Directors meeting was called to order at 7:31 a.m.

2. PUBLIC COMMENT

Ray Royce introduced guests Senator Erin Grall and Marty Meilke.

3. CONFIRMATION OF QUORUM

Name	Title	Organization	Present
Ray Royce	Chair	IDA/EDC Executive Committee	Yes
John Varady	Vice Chair	IDA/EDC Board of Directors	Yes
Wade Taveniere	Secretary/Treasurer	IDA/EDC Executive Committee	Yes
Paul Koukos	Director	IDA/EDC Board of Directors	Yes
Thomas Leitzel	Director	IDA/EDC Board of Directors	No
John Shoop	Director	IDA/EDC Board of Directors	Yes
John Varady	Director	IDA/EDC Board of Directors	Yes
Craig Johnson	Director	IDA/EDC Board of Directors	No
Jim Renfro	Director	IDA/EDC Board of Directors	No
Joe Gleason	Director	IDA/EDC Board of Directors	Yes
pending	Director	IDA/EDC Board of Directors	No
Will Lenihan	Director	IDA/EDC Board of Directors	No
Ann Martin	Director	IDA/EDC Board of Directors	Yes
Tommy Massey	Director	IDA/EDC Board of Directors	Yes
Chris Campbell	Commissioner, Liaison	Highlands County BOCC	No
Leah Sauls	Dev. Services Director	Highlands County BOCC	Yes
Jeff King	Exec. Manager of Business & Economic Development	Highlands County BOCC	Yes
Sarah Beth Rogers	Economic Development Manager	Highlands County BOCC	Yes
Garrett Anderson	Director	IDA/EDC Board of Directors	Yes

INDUSTRIAL DEVELOPMENT AUTHORITY DRAFT MEETING MINUTES SEPTEMBER 7, 2022

4. CONSENT AGENDA

The Consent Agenda, which included the September 2022 meeting minutes, was presented for consideration. John Shoop moved to approve the consent agenda; seconded by Wade Taveneire. Motion carried unanimously.

5. OLD BUSINESS

A. An update was provided by Jeff King; Industrial Revenue Bond is complete.

6. NEW BUSINESS

A. Jeff King presented membership appointments to the board. Randy Surber is to roll off, and Jason Dunkel is to come on the board. John Shoop moved to approve the member appointments; seconded by Garrett Anderson. Motion carried unanimously.

7. ADJOURNMENT

The December 7, 2022, Industrial Development Authority Board of Directors meeting was adjourned at 7:38 a.m.

Next Meeting:

Wednesday, March 8, 2023, at 7:30 a.m.
Bernie Little Distributors
2100 Scenic Hwy
Sebring, FL. 33870

Minutes Submitted By: Sarah Beth Rogers, Economic Development Manager

Approval Date: draft

Application for Appointment

(To request appointment to a board, committee, authority or other special activity)

Name: Andrew (Drew) Bishop

Address: 3011 Lakeview Drive

Phone: 863-381-1870

Email: drewbishop86@gmail.com

I wish to be appointed to the following board, committee, authority or special activity of the Highlands County Board of County Commissioners:

as a: O regular member Oalternate Oadvisory only

Employment experience

Current: Real Estate Associate - Keller Williams

Brief description: Commercial, Agriculture and Residential Real Estate

Previous: Center State Home Inspections - Founder & Owner

Brief description: Conduct Home Inspections

Education/special training

High School: Sebring High School

College:

Special training: Certified Electric Lineman, Home Inspection License, Real Estate License

Activities & interests:

List any boards or committees to which you are currently appointed, elected offices held, or law enforcement positions held:

No appointed or elected positions held.

Are you related to any county employee or county commissioner ?OYes ONo Name of relative: Relationship:

Important:

The Highlands County Board of County Commissioners has an adopted Code of Conduct for persons serving on committees, boards, and panels appointed by the Highlands County Board of County Commissioners. A copy can be found at http://hcbcc.net/section/index.php. Please indicate by signing below that you have read and understand the adopted Code of Conduct.

Signature: Date submitt

Date submitted: /2-7-22

Highlands County Industrial Development Authority and Economic Development Commission Board of Directors Q&A

What does economic development mean to you?
Economic development serves the role of planning growth and opportunities in a well-thought out and successful manner for our County.
2) Why do you want to serve on the Board of Directors for the Highlands County IDA/EDC?
Being a native of Highlands Couty I care about its future and want it to continue to be a
desirable place to raise my family with hopes our sons will want to remain or return here to raise their families.
3) As a board member, how would you promote economic development for the county?
Our County has so much to offer that it is easy to promote. In my current career I have
the opportunity to "sell" the features of our County - location, roadways, health care
accesibility, beautiful landscapes and lakes, outdoor recreational activities and several new housing developments being planned/constructed currently.
new nousing developments being planned/constructed currently.
What are your goals for Highlands County economic development?
I would like to see continued growth in industry and commercial businesses while still sustaining the backbone of our county - agriculture. All of these growth opportunities will provide more jobs and a market for young professionals to settle here.
5) What other organizations, if any, have you previously or do you currently belong to? What responsibilities did you have (Officer seats, Community Service, etc.)?
Sebring Dixie Youth Baseball - Current Board Member
Sebring Firemen - Active Member
United Way of Central Florida-Highlands Co. Division Board Member -

ANDREW BISHOP

3011 Lakeview Drive · 863-381-1870 drewbishop86@gmail.com

As a Highlands County native I have a strong desire to serve on the IDA/EDC Board so I can contribute to the future of our county. If appointed to the Board I will strive to contribute to continued smart development and growth of our community.

EXPERIENCE

2015 - PRESENT

COMMERCIAL, AGRICULTURE & RESIDENTIAL REAL ESTATE ASSOCIATE KELLER WILLIAMS

Manage real estate transactions on many levels focusing on large commercial and agriculture properties. Instrumental in attracting Wawa to our County and have completed substantial agriculture property sales.

2013-2021

FOUNDER/OWNER, CENTER STATE HOME INSPECTIONS

Created a successful home inspection company, growing to be one of the largest in the County in the first year. We conducted home inspections for insurance policies and residential real estate. We sold the company in 2021.

2007-2014

CERTIFIED ELECTRIC LINEMAN, GLADES ELECTRIC COOPERATIVE, INC.

Performed all duties required of an electric lineman, including storm recovery work, installation of new electric service lines and restoration of aged lines.

EDUCATION

2015

REAL ESTATE LICENSE, SCHOOL

Acquired Commercial & Residential Real Estate License

JUNE 2005

SEBRING HIGH SCHOOL, SEBRING, FLORIDA

ACTIVITIES

Sebring Dixie Youth Baseball – Current Board Member
Sebring Firemen – Active Member
United Way of Central Florida-Highlands County Division – Past Board Member

Highlands County EDC Budget to Actual for FY 2022/2023 As of August 31, 2021

	Budget	Actual	Difference	
Ordinary Income/Expense	'			
Income				
Annual Meeting Sponsorship	-	-	-	
Membership Dues & Donations	-	-	-	
Services	-	-	-	
Total Income	-	-	-	
Expense				
Accounting & Auditing	240.00	-	(240.00)	
Corporate Filings	122.50	122.50	-	
Insurance	1,400.00	1,320.00	(80.00)	
Marketing/Client Relations	500.00	-	(500.00)	
Operating Supplies	100.00	-	(100.00)	
Total Expense	2,362.50	1,442.50	(920.00)	
Net Ordinary Income				
Other Income/Expense				
Interest Income				
EDC Bank Interest - Checking	25.00	3.52		
EDC Bank Interest - MMA		8.57		
Total Interest Income	25.00	12.09	(12.91)	
Net Income	(2,337.50)	(1,430.41)	907.09	

Highlands County EDC Budget to Actual for FY 2022/2023 As of January 31, 2023

	Budget	Actual	Difference		
Ordinary Income/Expense					
Income					
Annual Meeting Sponsorship	-	-	-		
Membership Dues & Donations	-	-	-		
Services	_	-	-		
Total Income	-	-	-		
Expense					
Accounting & Auditing	240.00	-	(240.00)		
Corporate Filings	122.50	-	(122.50)		
Insurance	1,400.00	1,481.04	81.04		
Marketing/Client Relations	500.00	-	(500.00)		
Operating Supplies	100.00	-	(100.00)		
Total Expense	2,362.50	1,481.04	(881.46)		
Net Ordinary Income					
Other Income/Expense					
Interest Income					
EDC Bank Interest - Checking	25.00	0.64			
EDC Bank Interest - MMA		3.41			
Total Interest Income	25.00	4.05	(20.95)		
Net Income	(2,337.50)	(1,476.99)	860.51		

Highlands County Economic Development Commission Balance Sheet January 31, 2023

	Jan 31, 2023
ASSETS	
Current Assets	
Checking/Savings	
Checking Account - EDC	4,608.76
Money Market Account - EDC	20,165.26
Total Checking/Savings	24,774.02
Total Current Assets	24,774.02
TOTAL ASSETS	24,774.02
LIABILITIES & EQUITY	
Equity	
Retained Earnings	26,247.54
Net Income	(1,473.52)
Total Equity	24,774.02
TOTAL LIABILITIES & EQUITY	24,774.02

Highlands County EDC Profit & Loss YTD Comparison January 31, 2023

	Oct '22	Nov '22	Dec '22	Jan '23	Feb 23	Mar 23	April 23	May 23	June 23	July 23	Aug 23	Sept 23	Oct 22 - Sept 23
Ordinary Income/Expense													
Income													
Annual Meeting Sponsorship												0.00	0.00
Membership Dues & Donations												0.00	0.00
Services												0.00	0.00
Total Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Expense													
Accounting & Auditing												0.00	0.00
Corporate Filings												0.00	0.00
Insurance		1,481.04										0.00	1,481.04
Marketing/Client Relations												0.00	0.00
Operating Supplies												0.00	0.00
Total Expense	0.00	1,481.04	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,481.04
Net Ordinary Income	0.00	(1,481.04)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(1,481.04)
Other Income/Expense													
Interest Income													
EDC Bank Interest - Checking	0.05	0.25	0.19	0.31									0.80
EDC Bank Interest - MMA	0.86	1.66	1.66	2.54									6.72
Total Interest Income	0.91	1.91	1.85	2.85	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7.52
Net Income	0.91	(1,479.13)	1.85	2.85	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(1,473.52)

2022 – 2023 EDC Meeting Schedule

DECEMBER

Time/ Date: 7:30 a.m. • Wednesday, December 7, 2022

Location: Jack Stroup Civic Center

355 W. Center Ave Sebring, FL 33870

MARCH

Time/ Date: 7:30 a.m. • Wednesday, March 8, 2023 (With Optional Tour)

Location: Bernie Little Distributors

2100 Scenic Hwy. Sebring, FL 33870

JUNE

Time/ Date: 7:30 a.m. • Wednesday, June 7, 2023

Location: South Florida State College

Building F Boardroom 600 W. College Drive Avon Park, FL 33825

SEPTEMBER

Time/ Date: 7:30 a.m. • Wednesday, September 6, 2023

Location: Lake Placid Town Hall

1069 US HWY 27 N Lake Placid, FL 33852